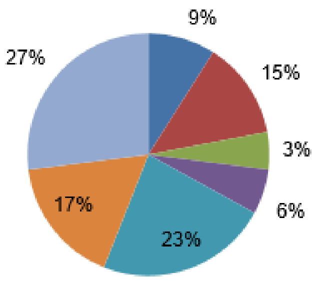
WEALTH

The ‘Moderate’ Investment Profile

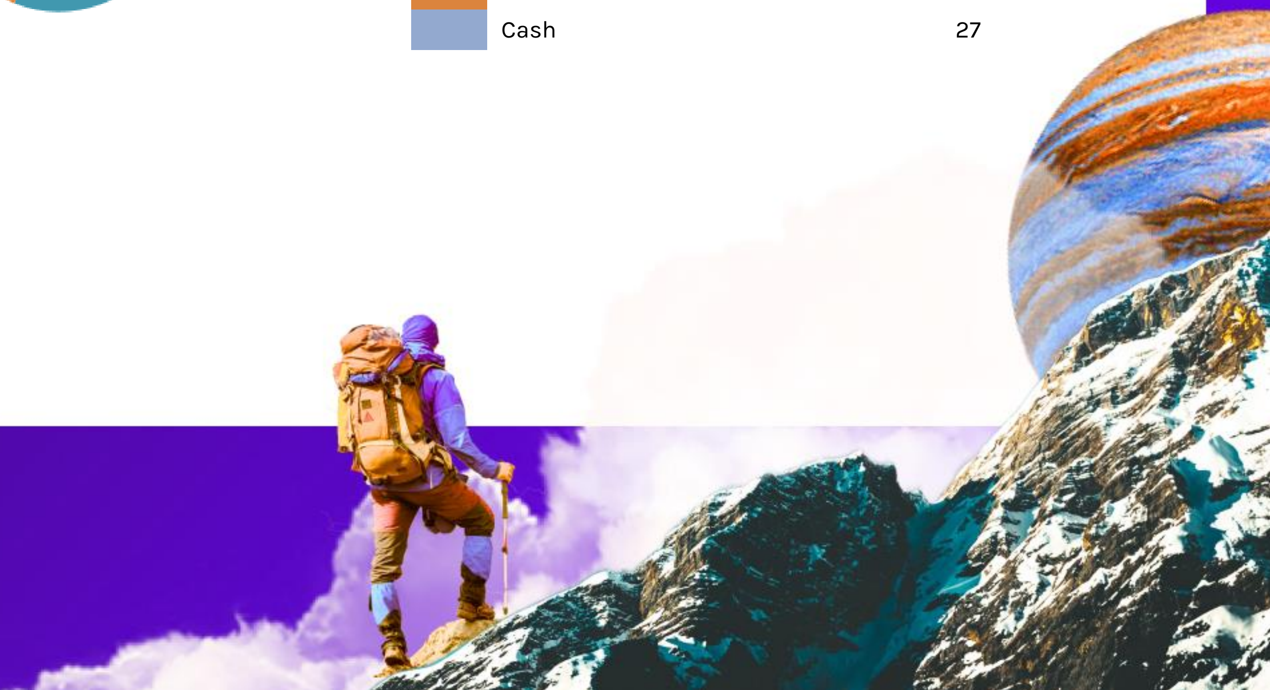
Objective	Generally, a Moderate investor aims to achieve mostly income based returns with a preference for capital stability. At the same time, the potential for some increase in the value of the portfolio is welcome.
Suitability	A Moderate profile is appropriate for investors seeking a consistent income return with only a modest exposure to capital growth assets. To meet the investor's risk tolerance or timeframe, funds will be invested primarily in a diversified portfolio with emphasis on fixed income asset classes and capital preservation. A smaller allocation to growth assets is included for the purpose of capital growth and the associated capital volatility is considered acceptable. A low to medium risk of capital loss over short term investment periods can be expected.
Comments	The investor has a low to medium risk tolerance and/or short to medium minimum investment period of around 3 years. The adverse effects of tax and inflation are of lesser concern, given a greater desire to experience a lower level of capital volatility.

Risk Profile Investment Objective	4.20% p.a. net	**Minimum Investment Period**	3 years
Long Term Average[1] Assumed Growth: Assumed Income: Total Return:	 1.40% p.a. 3.30% p.a. 4.70% p.a.	**Defensive Allocation:** **Growth Allocation:**	70% 30%
Access to Capital		Usually within 30 days	

Asset Class



Asset Class	Weight %
Australian Shares	9
International Shares / Infrastructure[2]	15
Property	3
Alternatives	6
Australian Fixed Interest	23
International Fixed Interest	17
Cash	27



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Projected Range of Returns % pa[2]	
1 year	-6.5% to 17.4%
5 years	0.8% to 8.7%
10 years	2.0% to 7.5%
Estimated number of negative returns	2.6 out of 20 years = 13% probability

1. Income, growth and other capital market assumptions refer to long term expectations over multiple decades. Over shorter periods outcomes may vary significantly.
2. Based on long term assumptions. Losses and gains may occur more often or fall outside the specified ranges more regularly than the modelling implies.
3. Please be aware, the allocation to Infrastructure has been incorporated into the International Shares asset class.

Further Information

Different investment assets offer varying risk and return trade-offs. The fundamental concept that underpins the investment profile and overall asset allocation is diversification, that is, investing across different asset classes with different risk and return characteristics. We have a strong, strategic relationship with Morningstar, a global research investment house, that have invested considerable time and resources into effective risk profiling techniques and asset allocation methodology that we utilise as a starting and ongoing reference point.

Because the various asset classes in your portfolio will grow at different rates and your attitude to risk may change over time, we recommend that we review your portfolio at least annually to ensure the actual asset allocation remains appropriate for your investment profile, goals, and objectives going forward. This may require a re-assessment of your investment strategy as your personal circumstances change and a re-balance of the portfolio.

Important information regarding this document

The information in this document is of a general nature. It does not consider your personal objectives, needs or situation. It does not represent legal, tax or personal advice and should not be taken as such. If it has been provided to you with a Statement of Advice (SoA), you should rely on the personal advice in the SoA.

Care has been taken to provide up to date and accurate information relating to the subject area however BR Advice Pty Ltd (AFSL 488655), Blue Rock Private Wealth Pty Ltd (ABN 95 166 927 055) and their representatives make no representation as to its accuracy or completeness.

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